



FOR IMMEDIATE RELEASE

Viola Systems Forges Strategic Partnerships in India and Targets First Its Rapidly Growing Power Sector

A new Indian electricity policy has set ambitious goals to bring access to the electricity to all Indian households. The emphasis is in rural electrification; 125,000 villages translating into over 25 million households. This demand is to be fully met by 2012. Viola's Arctic IEC-104 Gateway, a product specified together with ABB, helps power utilities save costs and improve distribution management.

Turku, Finland. (May 31, 2006) - Viola Systems, a leader in industrial-grade wireless M2M connectivity solutions, has today formally announced strategic partners for the Indian market.

"We proudly welcome our new, distinguished business partners in India: Process and Machinery Automation (PMAS) in Jaipur, North India and Protocol Automation in Bangalore, Central India. PMAS and Protocol Automation both have unique expertise across various industry verticals. More importantly, both are actively involved in various modernization projects in the utility sector," says **Rajiv Oberoi**, Country Manager for India at Viola Systems.

"Viola enters India at the right time with unique set of products. For utilities, especially Viola's Arctic IEC-104 and Modbus Gateways look very interesting," begins **Sachin Bhargava**, CEO of PMAS. He explains: "India is now developing a countrywide network for vital infrastructure, like telecom, power and highways. Viola's products offer unique possibilities for our customers to access real-time information in remote previously inaccessible field devices through a field-proven, reliable and always-on communication solution." He stresses, that for Indian conditions it is important that the Viola M2M Solution™ is operator-independent, that means it allows the end-customer to choose the best and cheapest telecom provider in a particular area by eliminating the need to obtain costly private Access Point Name (APN) from a mobile operator.

Private APN is usually needed in order to arrange fixed, static IP addresses for field devices but the Viola M2M Solution™ can do this without the private APN.

Mihir Gangoly, CEO of Protocol Automation, is optimistic of the new partnership and describes: "This partnership with Viola allows us to offer our customers field-proven, robust and secure wireless M2M connectivity solutions that are based on new wireless technologies such as GPRS / EDGE. For our customers this means improved productivity and savings in maintenance and operation costs."

PMAS and Protocol Automation have set up a test system in their premises and welcome warmly interested companies to contact them for demonstration purposes.

About Viola M2M Solution™

Unlike many competitors who sell boxes, Viola delivers a total secure end-to-end connectivity solution that seamlessly integrates remote devices and sites to centralized management systems such as SCADA or HP OpenView. No changes to existing systems are needed. Viola M2M Solution™ is an install-and-forget-it, hassle-free approach. In addition, Viola M2M Solution™ is operator-independent; it allows customers to implement two-way data communications in a similar manner all around the world.

About Viola Systems

Viola is specialized in advanced, industrial-grade wireless M2M (machine-to-machine) connectivity solutions that seamlessly link remote devices and sites together. Reliable remote access to device information leads to increased productivity and enables new maintenance business. Viola's solutions are used in a wide variety of applications from substations and distribution transformers in the electricity networks to base stations in the telecommunications networks to the transfer of video feed from remote surveillance cameras. Viola's solutions are sold through a global network of sales partners. Viola's customers include ABB, RFI – a division of the Italian State Railways, Vattenfall, Freescale Semiconductor, EBV Elektronik, Digita, and the Finnish Road Administration. Viola's headquarters are located in Turku, Finland. For more information, please visit www.violasystems.com.

About Process and Machinery Automation (PMAS)

PMAS is part of the Jaipur based Johns Electric Co. Pvt. Ltd. - leaders in automation and electrical solutions. PMAS is an efficiently managed small scale enterprise with a group of dedicated professionals who always strive for the best. PMAS is focused on new technologies and automation solutions. As a SIEMENS systems house, they have the required setup and know-how to execute large scale automation projects. PMAS has the experience and expertise to develop integrated PLC and PC based industrial solutions. For more information, please visit www.johnselectric.net.

About Protocol Automation

Protocol Automation is based in Bangalore. They offer diverse solutions ranging from mobile alarming systems, IO servers, OPC servers to linking of work floor to the front office using customized ERP solutions. For more information, please visit www.protocolindia.com.

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